

John Muir Health's innovative solution to the modern health care challenge

In partnering with Optum, John Muir Health blends its health care expertise with the efficiencies and technologies that only a comprehensive health services organization like Optum can provide.

Like all health systems, John Muir Health is facing increasing economic pressures which require thoughtful solutions to maintain independence. The current trajectory is unsustainable.



About John Muir Health

John Muir Health is a nationally recognized, not-for-profit health care organization east of San Francisco. John Muir Health includes a network of more than 1,000 primary care and specialty physicians, more than 6,000 employees, two acute care medical centers, six outpatient centers, numerous physician offices and a behavioral health center.

Build, merge ... or partner?

Health systems have traditionally had two options to address the unending cost, performance and scale pressures — either build capabilities internally or merge with another entity. Both are costly and present significant risks.



Transformational partnerships offer a viable and durable third option for independent health systems. Partnering allows a hospital or health systems to:

- Remain independent and financially viable
- Focus on delivering high-quality care to the local community
- Leverage innovation without making capital investments
- Achieve immediate cost savings and ability to scale
- Create new employee development opportunities

Objectives of the integrated transformational partnership



John Muir Health opportunities to elevate performance

- Deliver innovation to patient care and customer experience
- Increase efficiency of administrative operations
- Lower care delivery costs through integrated care coordination
- Remain a strong, independent, community-based health system



Distinctive and comprehensive partnership focus

- Accelerate health system's ability to deliver value-based care and lower care costs
- Infuse innovation across revenue cycle, information technology, care coordination and analytics
- Uncover data-driven insights to providers and patients at the point of care



A new approach — strategic relationship

- Broad long-term services partnership with scale
- John Muir Health employees become Optum employees with new career development opportunities
- Allows John Muir Health to focus on quality care while Optum delivers technology, services and expertise

The partnership between Optum and John Muir Health involves four key areas:



Contact us today to learn how Optum can partner with you.

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